INTRODUCTION

# We think of people & health.

A company that considers people and health.





#### Best Partner of Your Well-being Life.

Founded in 1993, Nuam Care operates various businesses for public health through distribution of various channels such as companies in the healthcare field, government offices, sports, fitness, hospitals and medical care, pharmacies, and drug stores etc.

## Who we are?



: Emphasizing comfort by symbolizing natural flow. Soft incense symbolizes the image of body circulation and rehabilitation. Naum blue expresses trust and health.

Company Name	Naum Care Corp.	
Name of Representative	Representative ByeongYoung Kim	
Field of Business	Sports & fitness products, medical devices, quasi-drug, import/export and distribution.	
Head Office	313ho, 9-9, Wiryegwangjang-ro, Sujeong-gu, Seongnam-si, Gyeonggi-do, Republic of Korea (13646)	
Curation Center	221ho, 9-9, Wiryegwangjang-ro, Sujeong-gu, Seongnam-si, Gyeonggi-do, Republic of Korea (13646)	
Logistics Center	68, Ilsin-ro, Ganam-eup, Yeoju-si, Gyeonggi-do, Republic of Korea (12662)	

### Our Mission

<mark>#</mark>One

It pursues "value creation" through continuous business that faithfully supply goods and information for the purpose of contributing to the rehabilitation, treatment, and even prevention of necessary(sick) customers in the healthcare field.

<mark>#</mark>Two

Four

Recognize the importance of people, goods, and money, which are the main elements of the business.

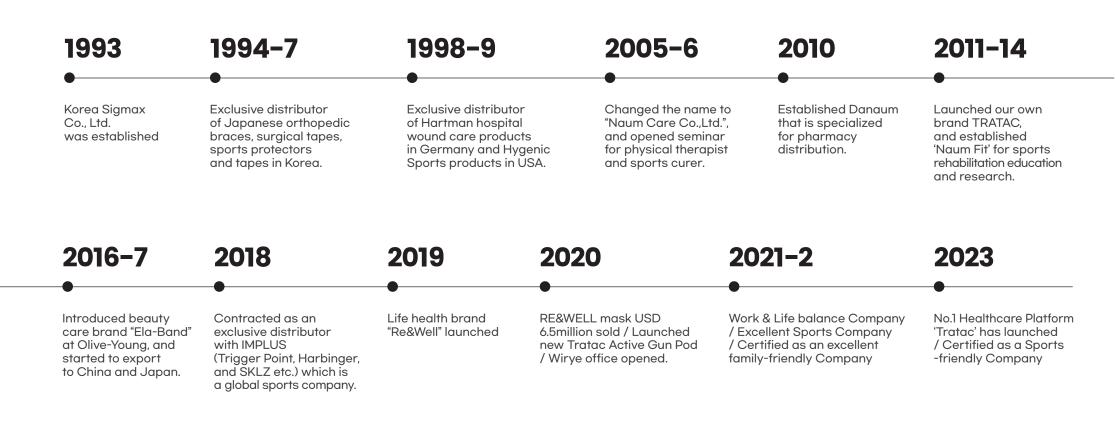
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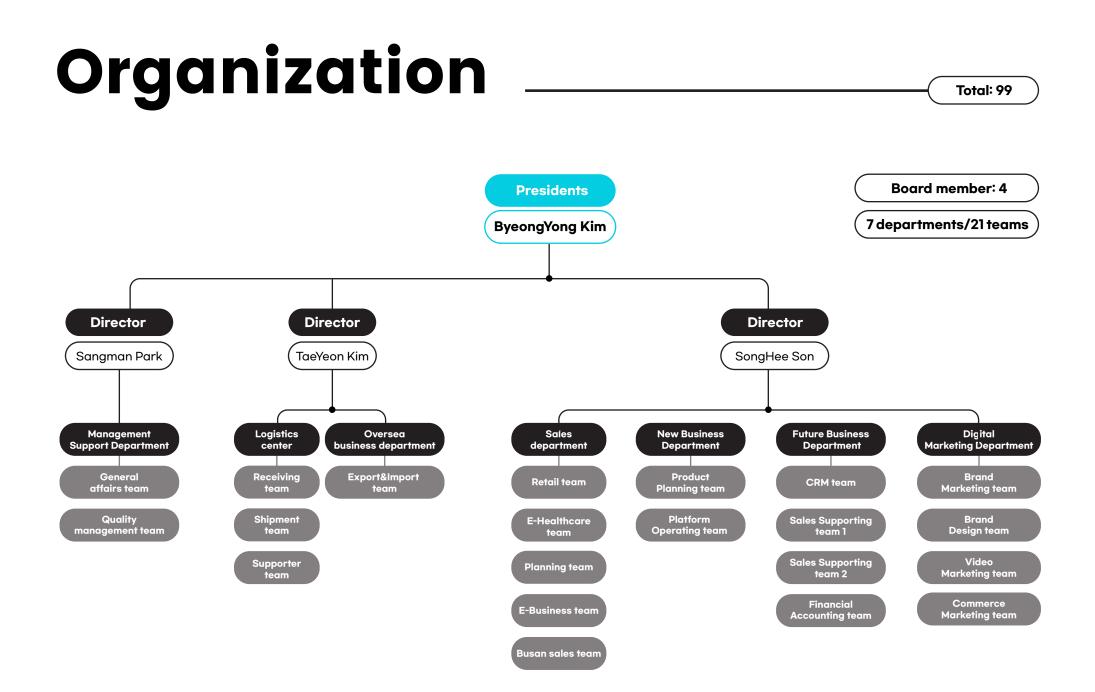
Realizing that honest thinking and behaviors are good for themselves, they act autonomously and seek trust.

It is recognized that respect for each other is the basis of communication and an autonomous atmosphere. Management Ideology

**History** 

## **Our History**



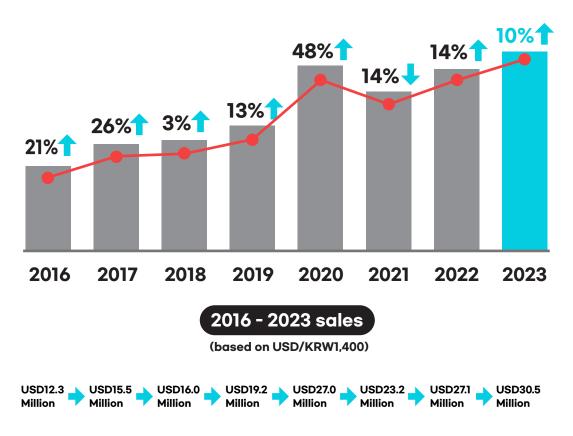


NAUM CARE, a company that considers people and health.



### Sales volume

Steady growth since its foundation in 1993.





### Business area Distribution

#### Founded in 1993, NaumCare operates various businesses for public health through various channels such as companies in the healthcare field, government offices, sports, fitness, hospitals and medical care, pharmacies and drug stores.



Sport performance

Sales of national athletic centers, sports stores, schools and professional teams

#supporter #taping #training supplies #sports injury prevention content



Occupational safety and health / Rehabilitation exercise & health promotion solution

Industrial accident prevention project for groups and companies / National health promotion project for public offices

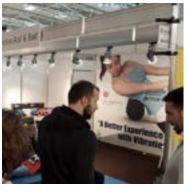
#Exercise products #Customized exercise method #Taping method #Supporter #Musculoskeletal disease prevention



Consumer Business

Sales at pharmacies, drug stores, marts, and convenience stores nationwide

#Mask #Spot patch #Convenience store #Olive Young #E-Mart



Global Business

Exports of sports products, skin care, health functional foods. Sales in large shopping platforms such as Amazon and Q10



Medical Business

Sales of university hospitals and local hospitals, distribution of specialized stores for medical supplies

#Wound care #Dressing #Self-adhesive bandages #Non-payment code

### Business area Platform

Based on the know-how that has led products and contents in the healthcare field for 30 years, we opened the healthcare No. 1 platform, customer-tailored information provision service through partnerships with professional operators and experts



Start of personalized health curation

healthcare platform TRATAC

www.tratac.co.kr



### Athletic center, associations, hospital /clinic, school, academy

Tratac Partners that provide on-off services to customers and create new revenue models

**Expert in healthcare** 

Free or discount offline service



to custo health p

Providing solutions to customers health problems





Experts who develop their core content into revenue through Tratac platform activities

#### Business area\_(non)face-to-face class

✓ Online/offline classes dealing with life physical

International certificate acquisition class led

Conditioning class to improve athlete performance

education and professional courses

### **Business dred** Class











Musculoskeletal prevention exercise training



Occupational safety and health education for workers in the company

by master instructors



Chair massage for fatigue recovery



Posture correction exercises to relieve stress



Taping training to prevent injuries



Partner Stretch for Organizational Unity





Bare body stretch for Lifestyle improvement



Small tools Pilates for refreshing body and mind

#### Health Enhancement Program

### Work & Life Balance

People-centered management practice

- 2021 Work-Life Balance Implementation Company
- 2022 Excellent Family-Friendly Company
- 2023 Certified as a Sports-friendly Company





2

### Business Partners

**Major Clients** 

Partnership with clients through win-win business value



#### **NaumCare Business Awards**

### Business Awards



	.022	Certified as a Sports-triendly Company
2	022	Selected as excellent sports company of the year, excellent family-friendly company
2	021	Selected as a work-life balance practice company
2	2020	1st place award for 5 consecutive years_DANAUM Vitamin D in the vitamin category 1st place award in the Korea Consumer Satisfaction Index for 3 consecutive years_Re&Well in the household and health division 1st place award in Korea Consumer Satisfaction Index for 2 consecutive years_Elaband Hydro Dot
2	2017	Red Dot Design Award for 2 consecutive years _'Winner' Tratac Active Ball in Product Design Division 1st place in Korea Consumer Satisfaction Index_DANAUM Vitamin D in the vitamin category
2	016	Red Dot Design Award, product design category 'Winner' Tratac Active Roll National Consumer-Centered Brand Award, Thera-Band in Healthcare & Sports Goods The most trusted brand by consumers, DANAUM Vitamin D in the vitamin category Korea's No.1 Consumer Satisfaction Cosmetics (Spot Patch category) Elaband Hydro Dot
2	2015	Seoul Physical Therapist Association Citation Joined Sogang University's industry-academic cooperation and family company
2	2011	1st Grade Sports Leaders Association Appreciation Plaque
2	2007	Korea Golf and Fitness Association, Korean Society of Sports Physical Therapy Appreciation Plaque
2	006	Korean Athletes Trainers Association Appreciation Plaque
2	005	Korean Physical Therapist Association Appreciation Plaque
2	002	Korean Sports Society Appreciation Plaque



#### NAUMCARE Brand

Naumcare carries a brand that provides high- quality products at reasonable prices. and We do our best for customer satisfaction by operating various Healthcare brands and providing them to the customers.

## **Brand Awards**

Sourcing and distributing products according to high quality and reasonable prices, operating various brands in the healthcare field and forming customer satisfaction



Korea satisfaction consumer index Re&Well, ElaBand, Zamst, Danaum

Theraband

TRATAC

**Red Dot Design Award** 

National Consumer-Driven Brand Award

ElaBAND ZAMST >> *a*theraband<sup>®</sup> RATAC RE 🚷 WELL ZaMST Bodymate SIGMAX **Harbinger** MEDIAID 다나용 SOF**SOLE**. SKLZ battlewin BOSU GYMSTICK<sup>™</sup> D**®M**. HARTMANN ramer

## Brand\_tratac

A brand specializing in lifestyle sports and home training by providing high-quality products at a reasonable price. Tratac is a brand made by Naum Care and aims to be a brand specializing in home training and sports. The brand takes a leap by aiming to provide more varied and effective items at a reasonable price.











### Brand\_specialized in sporting goods



### **Brand**\_Theraband, Triggerpoint, BOSU, Gymstick



Theraband was developed by American experts in 1978, and over 45 years, hundreds of thousands of clinicians have been trained on the Theraband exercise band and products. As the original rubber band brand, academic research is being actively conducted around the world, and it is currently used as an essential item in hospitals, fitness and sports fields at domestic and abroad.



With a bump surface design that embodies fingertip, finger, and palm massage, Trigger point is a high-quality luxury brand in the field of exercise equipment where the differentiated surface of the product delicately stimulates the texture of the muscle tissue.



The brand specializes in Training goods for Balance and Core exercise.

**BOSU** 

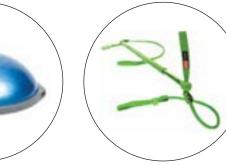


**GYMSTICK**<sup>™</sup>

In the form of a stick attached to an elastic band, Gymstick enables various body types of exercises such as Squats, Dumbbells, and shoulder presses. Also, Gymstick spreads the exercise methods by operating the academy and workshops continuously with the master trainers.







### Brand\_specialized in sporting goods



### **Brand**\_ZAMST, Mediaid, Bodymate

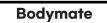


Developed by Sigmax Japan in 1993, Zamst is a brand that carries professional sports guards and medical device-registered protective guards.

Zamst entered the markets of Japan, Korea, China, Europe, and the United States It has become a global sports protector brand. Through continuous feedback from professional players and trainers, We have completed a design that reflects Zamst's patented technology and human body mechanism.



Mediaid was developed to prevent injuries in everyday life with a body part protector registered as a medical device, and full-body power suit assist gear that helps high-intensity work in industrial fields.



Bodymate

Bodymate is a life-adhesive protector designed not only for sports and leisure activities but to prevent injuries in daily life It is a brand characterized by a feeling of wearing that is thin, light, and comfortable.







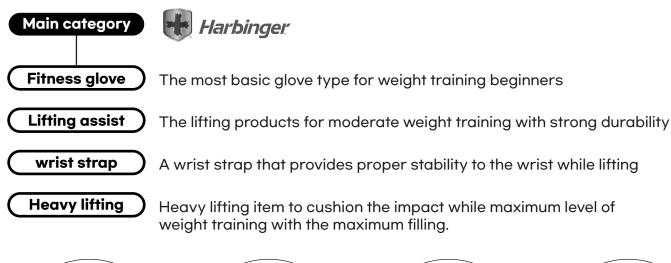


### Brand\_specialized in protective guards



## Brand\_Harbinger

Specialized brand in weight training and Fitness. Harbinger weight training products have excellent grip. Harbinger is a brand specializing in training products that consist of gloves to protect hands from injuries, belts for back protection, and various other accessories.







### **Brand**\_Benefact, Battlewin, Rocktape, Cramer



Bénefaci

Sigmax is a 40-year-old company with a motto of quality first, and continues to monitor and develop products through the Sigmax Technology Center(STC), a center specializing in Sigmax technology.

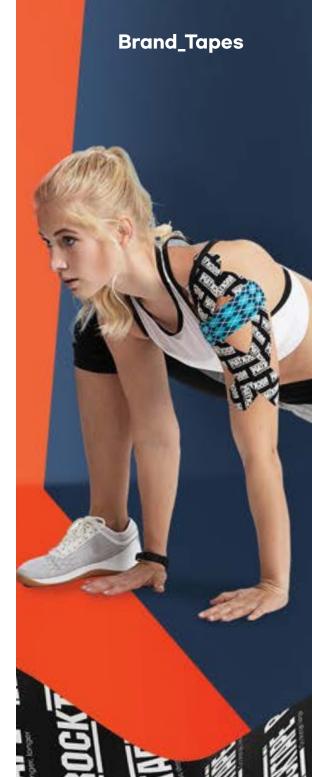


It is a taping tape brand with various specifications that fixes bandages, gauze, and body joints to prevent the occurrence and recurrence of injuries with high tensile strength and adhesion.



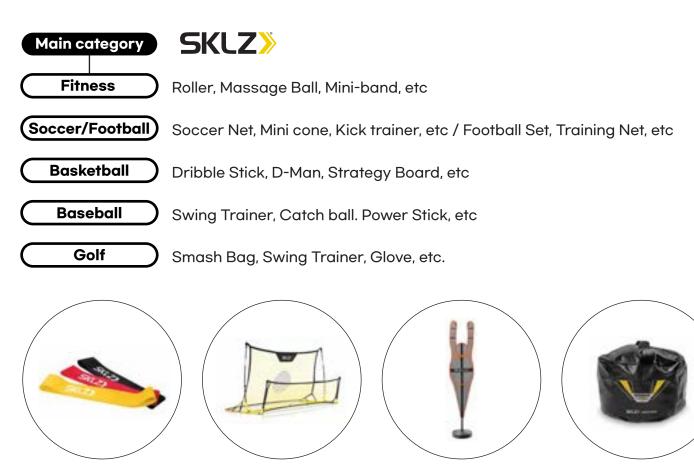
Rocktape is a brand specializing in taping and protective pads created with the goal of developing more stable and durable products in intense sports situations where actual injuries occur.





## Brand\_sklz

A brand specializing in training supplies for systematic and efficient sports training. SKLZ, a sports training brand that was born in the U.S. in 2002, researches and develops training-related items for various sports such as fitness, baseball, soccer, basketball, and golf.



#### Brand\_ Sports training



## Brand\_Elaband, Hartmann

#### Elaband



Elaband is a brand of Naum Care that encompasses the Band-Aid category, from the spot patch "Hydro dot" to the high-quality wound band lineups, and sports tapes.





Since 1998, Naum Care acquired domestic import right and imported and distributed medical consumables from Hartmann, Germany, is a global healthcare company with a 200-year tradition of establishing subsidiaries in 39 countries around the world.

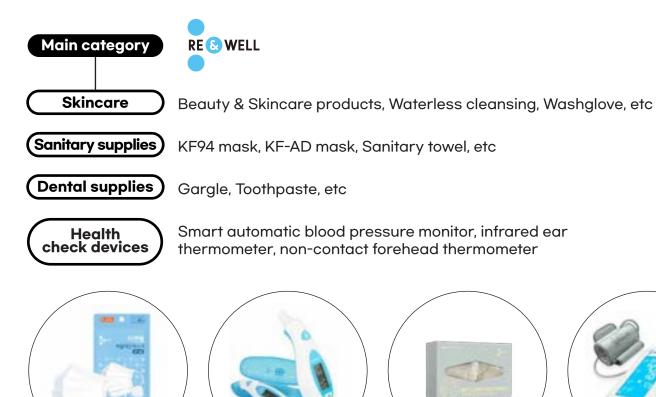




OLIVE () YOUNG On sale at Olive Young

## Brand\_Re&Well

Naumcare's own brand in the living health sector based on reasonable prices and excellent quality. Selected as the No. 1 brand in Korea Consumer Satisfaction Index for 3 consecutive years (in the living health sector)

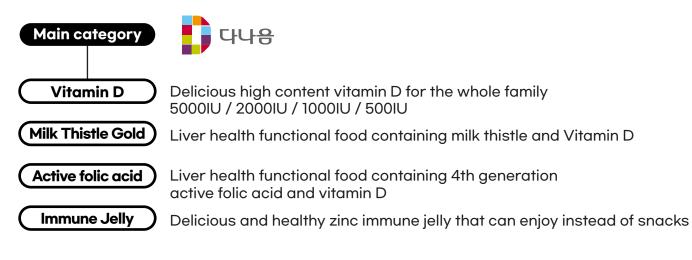


# ( .... 비망차다 마스크 KOF-AD 10-Contract-CU On sale at CU convenience stores

**Brand\_Life health** 

## Brand\_danaum

A brand specializing in health functional food that leads the market based on excellent quality. Danaum, a brand specializing in health functional food, develops and distributes high-quality products on its own. Through the 'Vitamin D Information Center' and the 'Liver Health Information Center', we deliver correct health information and conduct a nationwide health campaign.









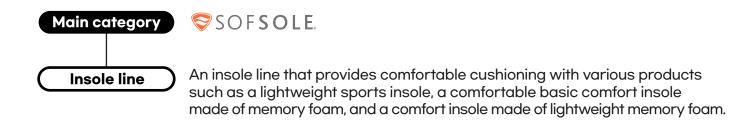


### Brand\_Health functional foods



### Brand\_sofsole

A brand of insoles and shoe care products. It is a functional insole and shoe care brand that provides comfortable cushioning for all sports activities as well as healthy daily life.





#### Brand\_Shoecare



## Channel

Website

Official Website http://www.naumcare.co.kr

#### TRATAC, Healthcare Platform

http://www.tratac.co.kr

#### ZAMST's Website

http://www.zamst.co.kr

#### Blog/Youtube

**TRATAC's Youtube** http://www.youtube.com/channel/UCnjjwg19xwSK\_Nffx6PwNXw

**SKLZ's Youtube** http://www.youtube.com/channel/UCoii8ik2OagmxCIKPZ8MZGg

**TRATAC's Blog** http://https://blog.naver.com/naum7575

**Official Youtube Channel** http://www.youtube.com/naumcare

#### SNS

**Tratac's Official Instagram** http://www.instagram.com/tratac\_official

Zamst's Instagram http://www.instagram.com/zamst\_korea

Harbinger's Instagram http://www.instagram.com/harbinger.korea SKLZ's Instagram http://www.instagram.com/sklz.kr/

**Triggerpoint's Instagram** http://www.instagram.com/triggerpoint\_kr

Elaband Hydro Dot's Instagram http://www.instagram.com/elaband\_official DaNaum's Instagram http://www.instagram.com/danaum\_official

**Renwell's Instagram** http://www.instagram.com/re\_n\_well

Nichiban's Instagram http://www.instagram.com/nichiban.kr

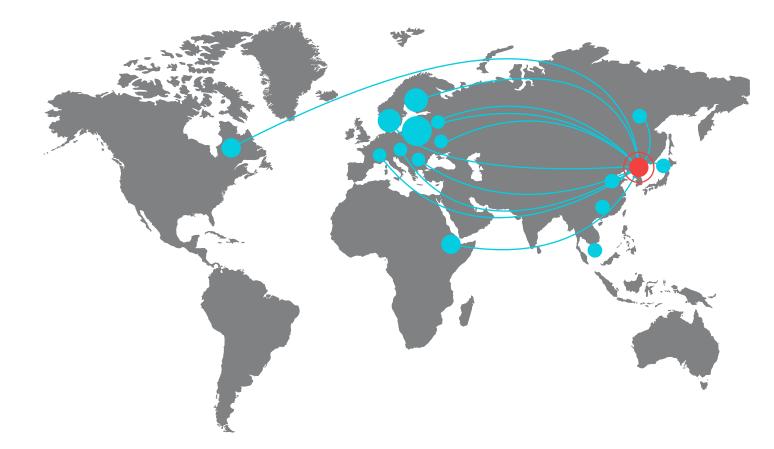
### GLOBAL NAUMCARE

Naumcare creates exercise contents of various field in the country and supports academy, workshops, events and competitions as well as performing energetic activities like sponsoring sports players and PR. Not only in the county, but also Naumcare strives for activities and promotions abroad by participating exhibition's booth and winning overseas awards.

NAUMCARE

### Export Business

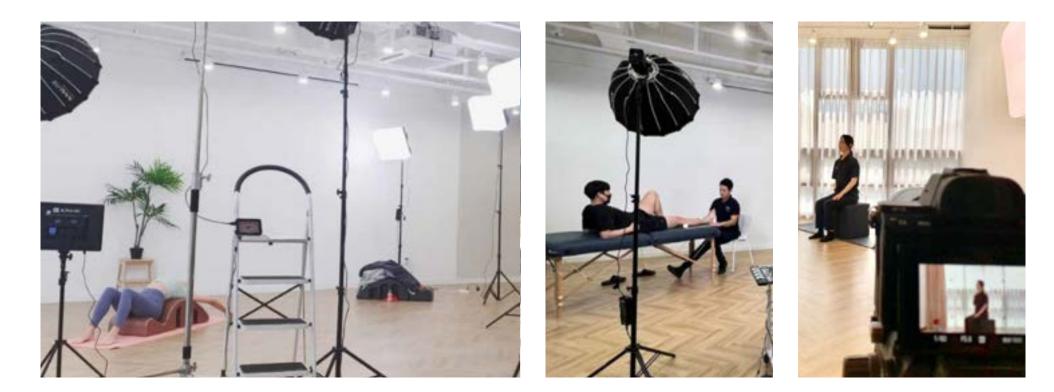
Countries to export



USA	Norway
UK	Belgium
China	Austria
Iceland	UAE
Germany	Italy
Taiwan	Malaysia
Singapore	Vietnam
Spain	Israel
Finland	
Japan	_
Latvia	_
Switzerland	
HongKong	-

# Activity





#### Curation center as a health platform

The curation center creates digital contents through curators from various fields and has many kinds of exercise and filming equipment in the open space for (non) face to face training.

#### Main Activity - Academy

# Activity



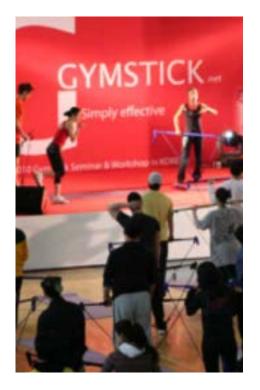


#### Theraband CLX Academy

- $\cdot$  'The first Theraband Academy' was held in 2004
- 4 times of the regular course of seminar every year and hold a Theraband program by region and target.
- 'Thera band & CLX Academy' was reorganized with CLX launching in 2016

Main Activity - Workshop

# Activity







- $\cdot$  'The first Gymstick Workshop' was held in 2010
- Officially selected Gymstick masters train professional trainers in the country though GX and PT programs from Gymstick headquarters(Finland)

#### Gymstick Workshop

**Main Activity - Events** 

# Activity



Big events for government offices and organizations  Government offices events like Healthy Weight 3,3,3 with Seoul city and YaYa Exercise Class with Ahnyang city were held by us in 2013
Supporting events and running programs like Pregnant Women's Day and KEPCO Fan's Day.

· Hosting events like triathlon, trail running, badminton for local sports clubs

Major Activities\_Holding and supporting competitions

# Activity





#### Zamst Badminton Super Tournament

- $\cdot$  In 2013, the first Zamst Badminton Super Competition was held.
- Held at SK Handball Stadium in Olympic Park in the first half of every year (7 times so far)
- · About 800 teams, 1,600 people will participate.

Major Activities\_Holding and supporting competitions

# Activity





#### Korea Open Tennis Tournament and support for various competitions

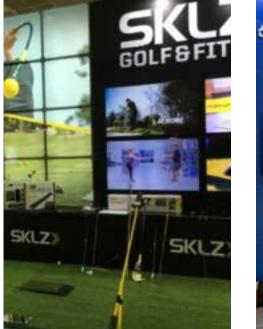
- Sponsored brands for 10 consecutive years since the '5th Hansol Korea Open Tennis Tournament' in 2008
- Sponsoring major competitions such as the Chosun Ilbo Chuncheon Marathon and Danyang 3on3 Street Basketball Tournament
- Support free taping mandatory booths for regional badminton, marathons, and triathlon competitions about 20 times a year

#### Major activities \_ participating in the fair

# Activity









KIMES, SPOEX, etc participation in a major fair \_\_\_\_

- Participated in KIMES (International Medical Device & Hospital Equipment Exhibition) 15 times since 2004
- · SPOEX (Sports & Fitness, Leisure & Outdoor Exhibition) participated every year since 2013
- $\cdot$  Participation in various fairs, including beauty expos, golf expos, and world diet expos

#### Main Activities\_Overseas

# Activity



Red Dot Award Winner/ Participation in booths for overseas exhibitions

- Tratac Active Roll 2016 Reddot Design Award Winner in Product Design category
- · Participate in promotional booths such as FIBO in Germany, IDEA in the U.S., G-fair in China, and Fitness Expo in Dubai

#### Major Activities\_Official sponsorship of athletes

# Activity





Official sponsorship of professional players and clubs \_\_

- Official sponsorship of associations and clubs, including the Korea Badminton Association and Hana Exchange Bank Women's Basketball Team.
- Official sponsorship of cycling teams and Rudy Project inline teams such as KORAIL and Samyangsa.

· Support for individual professional athletes in each sports event.

Major Activities\_PPL

#### 2024 NAUMCARE

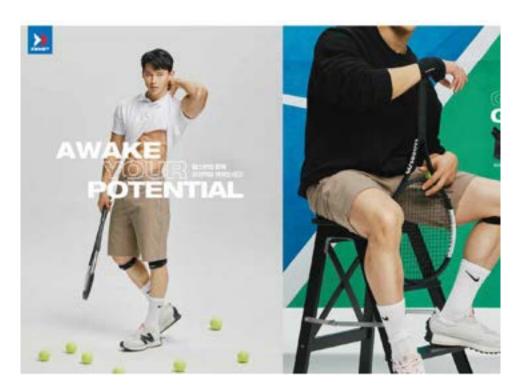
# Activity



Broadcasting company sponsorship and PPL

 $\cdot$  Channel sponsorship and PPL related to dramas and fitness

# Activity



Promotion of various media such as magazines and online



방스트 보호대, 베드인턴 국가대표 선수단 후원 협약

Experience of the end of the

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#### 1견샵알바생 #부산행 #부산행패러 좀비물 #엘라밴드 #지우개패치... [



- · Advertising major sports magazines and publication the planning articles
- · Producing viral videos using SNS stars
- $\cdot$  Conducting outdoor advertisements such as radio, subway, and bus

# THANK YOU!

